# UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

§
<b>§</b>
§
§
§ CIVIL ACTION NO. 3:21-CV-02736-E
§
§
<b>§</b>
§

# APPENDIX IN SUPPORT OF PLAINTIFF COIM USA, INC.'S MOTION FOR SUMMARY JUDGMENT

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Respectfully submitted,

/s/ Oleg V. Nudelman

OLEG V. NUDELMAN

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KEISHA N. CRANE

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1717 Arch Street

Philadelphia, PA 19103

(215) 246-3162 – Telephone

(215) 963-9999 – Facsimile

Attorneys for Plaintiff Coim USA, Inc.

#### **CERTIFICATE OF SERVICE**

The undersigned hereby certifies that a true and correct copy of this document has been served upon all counsel of record via the Court's electronic filing system on this 12th day of August, 2022.

Paul Hammer Charles Murnane Barron & Newburger PC 7320 N. MoPac Expwy., Suite 400 Austin, Texas 78731 phammer@bn-lawyers.com cmurnane@bn-lawyers.com

/s/ Oleg V. Nudelman

OLEG V. NUDELMAN

# UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

COIM USA, INC.,	§	
Plaintiff,	\$ \$ \$	
v.	§ CIVIL ACTION NO. 3:21-cv-02736-E	
SJOBRAND, INC.,	§ §	-
Defendant.	\$ \$	

#### **DECLARATION OF DARREN JOHNSON**

STATE OF TEXAS	§
	§
COUNTY OF HARRIS	- 8

- 1. My name is Darren Johnson. I am over the age of 18 and have never been convicted of any felony or any misdemeanor involving moral turpitude. I am fully competent to make this Declaration and, by virtue of my position as Imuthane Sales Manager with Coim USA, Inc. ("Coim"), I have personal knowledge of all facts stated herein, and state that they are all true and correct.
- 2. Coim develops, produces, and sells chemical specialty products, including polyurethane prepolymers for cast elastomers ("polyurethane products"). As an Imuthane Sales Manager with Coim, I have personal knowledge of SjoBrand Inc.'s ("SjoBrand"), orders for polyurethane products from Coim and Coim's delivery of said products.
- 3. From May 2021 to July 2021, SjoBrand made several product orders and received and accepted delivery of goods at its Ennis, Texas facility.
- 4. On or around May 6, 2021, Lynn Webster, then-Vice President of Operations for SjoBrand, communicated with me about SjoBrand's urethane conveyor roller business and to

**DECLARATION OF DARREN JOHNSON** 

express interest in purchasing polyurethane products from Coim as a component for SjoBrand's urethane conveyor roller manufacturing needs. In particular, Webster informed me that SjoBrand had recently signed a contract to supply Amazon.com Inc.'s ("Amazon") distribution centers with conveyor rollers. Webster also informed me that SjoBrand supplied conveyor rollers to Dallas Fort Worth International Airport and to Honeywell International Inc.'s safety and productivity solutions business called Transnorm. During that conversation, Webster placed SjoBrand's first order for polyurethane products with Coim.

5. On or around May 13, 2021, I visited SjoBrand's Ennis, Texas facility and met with Webster. Webster confirmed that SjoBrand had a contract with Amazon to produce urethane conveyor rollers and informed me that they would place an additional order the following day for polyurethane products.

In accordance with 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct.

Executed on this // day of August, 2022.

DARREN KOHNSON

Page 6 of 60

# UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

Document 27

COIM USA, INC.,	§
	§
Plaintiff,	§
	§
v.	§ CIVIL ACTION NO. 3:21-cv-02736-E
	§
SJOBRAND, INC.,	§
	<b>§</b>
Defendant.	§

#### DECLARATION OF DAVID JOSEPH

STATE OF NEW JERSEY Ş § COUNTY OF GLOUCESTER

- My name is David Joseph. I am over the age of 18 and have never been convicted 1. of any felony or any misdemeanor involving moral turpitude. I am fully competent to make this Declaration and, by virtue of my position as Chief Financial Officer of Coim USA, Inc. ("Coim"), I have personal knowledge of all facts stated herein, and state that they are all true and correct.
- 2. As Coim's Chief Financial Officer, I am a custodian of purchase orders, invoices, receipts for payments made to Coim, and receipts for credits issued by Coim. I also have personal knowledge of Coim's business relationship with SjoBrand, Inc. ("SjoBrand"), Coim's sale and delivery of goods to SjoBrand, and of SjoBrand's failure to pay Coim for the goods delivered.
- Coim develops, produces, and sells chemical specialty products, including 3. polyurethane prepolymers for cast elastomers ("polyurethane products"). Beginning in May 2021, Coim and SjoBrand began a business relationship that involved buying and selling polyurethane products. SjoBrand ordered polyurethane products and Coim sold and delivered the products to SjoBrand.

Case 3:21-cv-02736-E

Page 7 of 60

- From May through July 2021, Coim and SjoBrand engaged in several transactions, 4. wherein Coim offered polyurethane products at specified prices, and SjoBrand accepted by ordering specific quantities. For each purchase order, Coim sent SjoBrand invoices that stated the products purchased, quantities, purchase prices, amount owed, and net 30- or net 60-days purchase terms. SjoBrand received all purchased and ordered products before making any payments and also received credit from Coim for any products returned.
- 5. In total, SjoBrand ordered and Coim delivered polyurethane products at a total cost of \$453,897.00 to SjoBrand's Ennis, Texas facility. SjoBrand made the following purchases from Coim:
  - On May 10, 2021, SjoBrand bought 20,500 pounds of polyurethane products at a a. cost of \$44,275.00, with payment due on June 9, 2021. Attached hereto as Exhibit 1 is a true and correct copy of Coim Invoice No. 21/SIN02656 for the May 10, 2021 purchase.
  - On May 21, 2021, SjoBrand bought 1,800 pounds of polyurethane products at a b. cost of \$3,870.00, with payment due on June 20, 2021. Attached hereto as Exhibit 2 is a true and correct copy of Coim Invoice No. 21/SIN02913 for this May 21, 2021 purchase.
  - On May 21, 2021, SjoBrand also bought 26,800 pounds of polyurethane products c. at a cost of \$57,620.00, with payment due on June 20, 2021. Attached hereto as Exhibit 3 is a true and correct copy of Coim Invoice No. 21/SIN02914 for this May 21, 2021 purchase.
  - d. On June 1, 2021, SjoBrand bought 38,000 pounds of polyurethane products at a cost of \$82,075.00, with payment due on July 1, 2021. Attached hereto as Exhibit 4 is a true and correct copy of Coim Invoice No. 21/SIN03136 for the June 1, 2021 purchase.
  - On June 3, 2021, SjoBrand bought 29,500 pounds of polyurethane products at a e. cost of \$63,425.00, with payment due on July 3, 2021. Attached hereto as Exhibit 5 is a true and correct copy of Coim Invoice No. 21/SIN03181 for the June 3, 2021 purchase.
  - f. On June 11, 2021, SjoBrand bought 28,200 pounds of polyurethane products at a cost of \$61,710.00, with payment due on July 11, 2021. Attached hereto as Exhibit 6 is a true and correct copy of Coim Invoice No. 21/SIN03363 for the June 11, 2021 purchase.

- On June 18, 2021, SjoBrand bought 12,700 pounds of polyurethane products at a g. cost of \$28,885.00, with payment due on July 18, 2021. Attached hereto as Exhibit 7 is a true and correct copy of Coim Invoice No. 21/SIN03518 for the June 18, 2021 purchase.
- h. On June 21, 2021, SjoBrand bought 13,400 pounds of polyurethane products at a cost of \$31,370.00, with payment due on August 20, 2021. Attached hereto as Exhibit 8 is a true and correct copy of Coim Invoice No. 21/SIN03545 for the June 21, 2021 purchase.
- i. One June 25, 2021, SjoBrand bought 1,764 pounds of polyurethane products at a cost of \$5,292.00, with payment due on August 24, 2021. Attached hereto as Exhibit 9 is a true and correct copy of Coim Invoice No. 21/SIN03697 for the June 25, 2021 purchase.
- j. On July 2, 2021, SjoBrand bought 8,500 pounds of polyurethane products at a cost of \$19,125.00, with payment due on August 1, 2021. Attached hereto as Exhibit 10 is a true and correct copy of Coim Invoice No. 21/SIN03867 for this July 2, 2021 purchase.
- k. On July 2, 2021, SjoBrand also bought 25,000 pounds of polyurethane products at a cost of \$56,250.00, with payment due on August 31, 2021. Attached hereto as Exhibit 11 is a true and correct copy of Coim Invoice No. 21/SIN03871 for this July 2, 2021 purchase.
- 6. For each purchase order, SjoBrand received and accepted the goods at the time of each delivery and did not, at any time, provide Coim with a notice of rejection. Further, SjoBrand did not make any payments for the amounts due and owed to Coim.
- 7. On July 6, 2021, SjoBrand returned \$16,500.00 worth of polyurethane products to Coim, and Coim credited SjoBrand's account for that amount. Attached hereto as Exhibit 12 is a true and correct copy of Coim Invoice No. 21/SCM00166 for this return of goods. On September 3, 2021, SjoBrand also returned \$131,477.00 worth of polyurethane products to Coim, and Coim credited SjoBrand's account for that amount. Attached hereto as Exhibit 13 is a true and correct copy of Coim Invoice No. 21/SCM00194 for that return of goods. In total, Coim duly credited SjoBrand's account \$147,977.00 for all products returned to Coim.

- 8. With credit for the products that SjoBrand returned, the balance due and owed to Coim is \$305,920.00. Attached hereto as Exhibit 14 is a true and correct copy of Coim's Aged Accounts Receivable Report for SjoBrand's account with Coim, dated October 11, 2021, which accurately reflects the balance due on SjoBrand's account.
- 9. SjoBrand never made a single payment to Coim for any polyurethane products it purchased, accepted, and kept. SjoBrand has failed to pay the balance owed and due to Coim.
- 10. As Chief Financial Officer, I am a custodian of Coim USA, Inc. records kept and maintained with respect to Coim's sales of polyurethane products and am familiar with the manner in which such records are created and maintained by virtue of my duties and responsibilities. The Exhibits referenced in and attached to this Declaration are exact duplicates of the original records, except for any redactions of confidential bank account information. The Exhibits referenced in and attached to this Declaration are memoranda, reports, records, or data compilations of acts, events, conditions, opinions or diagnoses made at or near the time of each act, event, condition, opinion, or diagnosis and set forth by someone with knowledge, acting in the regular course of business. The Exhibits referenced in and attached to this Declaration are prepared in the course of Coim's regularly conducted business activity and maintained by Coim in the course of this regularly conducted business activity. It is the regular practice of Coim and the administrative team employed at Coim with regard to sales to make these types of records at or near the time each act, event, condition, opinion, or diagnosis set forth in the record occurred. The Exhibits attached to this Declaration were made by, or from information transmitted by, persons with knowledge of the matters set forth. It is the regularly conducted business activity of Coim to make these records. The Exhibits referenced in and attached to this Declaration are kept and maintained by Coim in the course of regularly conducted business activity.

In accordance with 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct.

Executed on this  $\frac{I}{I}$  day of August, 2022.

DAVIDJOSEPHI



Phone: 800-345-8380 Fax: 856-224-8599



Invoice No. 21/SIN02656 SO No. 21/SOR02851 PO No. 20115

 Invoice Date
 5/10/2021

 Due date
 6/9/2021

 Terms:
 Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT RECEIVING M-TH CLOSED FRIDAYS

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17-	-85A 500 LB [	DRUM	16,500.00	LBS	2.15	35,475.00
	PLASTICIZERS,	RESIN OR PL	ASTIC				
			9210410654	16,500.00 I	LB		
G1895A0000-008	IMUTHANE® 18-	-95A 500 LB [	DRUM	4,000.00	LBS	2.20	8,800.00
	PLASTICIZERS,	RESIN OR PL	ASTIC				
			9210410799	4,000.00 I	LB		

EXHIBIT B-1

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #

ACH ABA# SWIFT Code #

Total USD Tax Amount 44,275.00

**Total USD** 

44,275.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

 Invoice No.
 21/SIN02913

 SO No.
 21/SOR03017

 PO No.
 201155 REL2

 Invoice Date
 5/21/2021

 Due date
 6/20/2021

 Terms:
 Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT RECEIVING M-TH CLOSED FRIDAYS

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
GGR4500000-008			CTIC	1,800.00 LBS	2.15	3,870.00
	PLASTICIZERS, I	RESIN OR PLA	1511C			
			9210560946	1,800.00 LB		
	CLASS 55					

EXHIBIT B-2

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #
Wire ABA#

ACH ABA# SWIFT Code #

Total USD
Tax Amount

3,870.00

**Total USD** 

3,870.00



Phone: 800-345-8380 Fax: 856-224-8599



Invoice No. 21/SIN02914 SO No. 21/SOR03058 PO No. 201158 REL1 Invoice Date 5/21/2021 Due date 6/20/2021 Terms: Net 30 days

Prepaid FOB Destination **Delivery Terms:** Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120 USA

Comments:

COA TO ACCOMPANY SHIPMENT RECEIVING M-TH CLOSED FRIDAYS

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
GGR4500000-008	IMUCURE GR-45 PLASTICIZERS, F		ASTIC	1,800.00	LBS	2.15	3,870.00
	CLASS 55		9210560946	1,800.00	LB		
G1785A0000-008	IMUTHANE® 17-8 PLASTICIZERS, I		_	25,000.00	LBS	2.15	53,750.00
			9210510914	25,000.00	LB		

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623

Wire/ACH Instructions: BANK OF AMERICA Cherry Hill, NJ 08002 For the account of COIM USA, Inc. Account # Wire ABA#

**Total USD** Tax Amount 57,620.00

**Total USD** 

57,620.00



Phone: 800-345-8380 Fax: 856-224-8599



 Invoice No.
 21/SIN03136

 SO No.
 21/SOR03059

 PO No.
 201158 REL2

 Invoice Date
 6/1/2021

 Due date
 7/1/2021

 Terms:
 Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

**INVOICE** 

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

#### Comments:

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17 PLASTICIZERS,		_	30,500.00 LBS	2.15	65,575.00
			9210510958	14,000.00 LB		
			9210510959	16,500.00 LB		
G1896A0000-008	IMUTHANE® 18		_	7,500.00 LBS	2.20	16,500.00
	PLASTICIZERS,	RESIN OR F	PLASTIC			
			9201201996	7,500.00 LB		
	CLASS 55					

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #

ACH ABA# SWIFT Code #

Total USD
Tax Amount

82,075.00

**Total USD** 

82,075.00

**APP. 0011** 

**COIM 000004** 



Phone: 800-345-8380 Fax: 856-224-8599



Invoice No. 21/SIN03181 SO No. 21/SOR03062 PO No. 201159 Invoice Date 6/3/2021 Due date 7/3/2021 Terms: Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

#### Comments:

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17-85A 500 LB DRUM			29,500.00	LBS	2.15	63,425.00
	PLASTICIZERS	, RESIN OR P	LASTIC				
			9210510959	5,000.00	LB		
			9210510961	24,500.00	LB		

EXHIBIT B-5

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #
Wire ABA#
ACH ABA#

SWIFT Code #

Total USD
Tax Amount

63,425.00

**Total USD** 

63,425.00



Phone: 800-345-8380 Fax: 856-224-8599



Invoice No. 21/SIN03363 SO No. 21/SOR03261 PO No. 201216 Invoice Date 6/11/2021 Due date 7/11/2021 Terms: Net 30 days

Prepaid FOB Destination **Delivery Terms:** Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120 USA

Comments:

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
GGR4500000-008	IMUCURE GR-45 PLASTICIZERS, F		ASTIC	2,700.00	LBS	2.55	6,885.00
	CLASS 55		9210460679	2,700.00	LB		
G1785A0000-008	IMUTHANE® 17-8 PLASTICIZERS, F			25,500.00	LBS	2.15	54,825.00
			9210611086	25,500.00	LB		

EXHIBIT B-6

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623

Wire/ACH Instructions: BANK OF AMERICA Cherry Hill, NJ 08002 For the account of COIM USA, Inc. Account # Wire ABA#

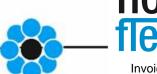
ACH ABA# SWIFT Code # **Total USD** Tax Amount 61,710.00

**Total USD** 

61,710.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

 Invoice No.
 21/SIN03518

 SO No.
 21/SOR03586

 PO No.
 201216 REL2

 Invoice Date
 6/18/2021

 Due date
 7/18/2021

 Terms:
 Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
GGR4500000-008	IMUCURE GR-45 PLASTICIZERS, F		ASTIC	2,700.00	LBS	2.55	6,885.00
			9210661095	2,700.00	LB		
	CLASS 55						
G1895A0000-008	IMUTHANE® 18-9 PLASTICIZERS, F		_	10,000.00	LBS	2.20	22,000.00
			9210611092	10,000.00	LB		

EXHIBIT B-7

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #
Wire ABA#
ACH ABA#

SWIFT Code #

Total USD
Tax Amount

28,885.00

Total USD

28,885.00



Phone: 800-345-8380 Fax: 856-224-8599



Invoice No. 21/SIN03545 SO No. 21/SOR03737 PO No. 210651 Invoice Date 6/21/2021 Due date 8/20/2021 Terms: Net 60 days

Prepaid FOB Destination **Delivery Terms:** Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT **EMAIL INVOICES TO** 

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
G1895A0000-008	IMUTHANE® 18- PLASTICIZERS,			8,000.00	LBS	2.20	17,600.00
			9210611092	8,000.00	LB		
GGR4500000-008	IMUCURE GR-45 PLASTICIZERS,		STIC	5,400.00	LBS	2.55	13,770.00
			9210661095	5,400.00	LB		
	CLASS 55						

EXHIBIT B-8

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623

Wire/ACH Instructions: BANK OF AMERICA Cherry Hill, NJ 08002 For the account of COIM USA, Inc. Account # Wire ABA# ACH ABA#

SWIFT Code #

**Total USD** Tax Amount

31,370.00

**Total USD** 31,370.00



Phone: 800-345-8380 Fax: 856-224-8599



Invoice No. 21/SIN03697 SO No. 21/SOR03946 PO No. 210654 Invoice Date 6/25/2021 Due date 8/24/2021 Terms: Net 60 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

#### **Comments:**

COA TO ACCOMPANY SHIPMENT EMAIL INVOICES TO

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
GR342LM000-200	IMUCIZER 342 L	M 441 LB DRU	JM	1,764.00 LBS	3.00	5,292.00
	PLASTICIZERS,	RESIN OR PL	ASTIC			
			221010028	1,764.00 LB		
	NMFC 149980	CLASS 55				

EXHIBIT B-9

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #
Wire ABA#
ACH ABA#

SWIFT Code #

Total USD
Tax Amount

5,292.00

**Total USD** 

5,292.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

Invoice No. 21/SIN03867 SO No. 21/SOR03718 PO No. 201216 REL3 Invoice Date 7/2/2021 Due date 8/1/2021 Terms: Net 30 days

Prepaid FOB Destination **Delivery Terms:** Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17	7-85A 500 LB	DRUM	8,500.00 LBS	2.25	19,125.00
	PLASTICIZERS	, RESIN OR F	PLASTIC			
			9210611188	8.500.00 LB		

THIBIT B-10

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623

Wire/ACH Instructions: BANK OF AMERICA Cherry Hill, NJ 08002 For the account of COIM USA, Inc. Account # Wire ABA#

ACH ABA# SWIFT Code # **Total USD** Tax Amount 19,125.00

**Total USD** 

19,125.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

 Invoice No.
 21/SIN03871

 SO No.
 21/SOR03793

 PO No.
 210651 REL2

 Invoice Date
 7/2/2021

 Due date
 8/31/2021

 Terms:
 Net 60 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT EMAIL INVOICES TO

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17-85A 500 LB DRUM			25,000.00 LBS	2.25	56,250.00
	PLASTICIZERS,	PLASTICIZERS, RESIN OR PLASTIC				
			9210611153	25,000.00 LB		

XHIBIT B-11

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #

ACH ABA# SWIFT Code #

Total USD
Tax Amount

56,250.00

**Total USD** 

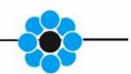
56,250.00

Page 1/1



286 Mantua Grove Road West Deptford, NJ 08066-1732 USA

Phone: 800-345-8380 Fax: 856-224-8599



# **CREDIT**

Invoice No. PO No.

21/SCM00166 21/SIN03136 / 201158

Invoice Date 7/6/2021 Due date 7/6/2021 Terms: Net 60 days

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

C000566

Ship-to: COIM USA, INC.

286 MANTUA GROVE RD WEST DEPTFORD, NJ 08066

USA

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
G1896A0000-008	IMUTHANE® 1 PLASTICIZERS		_	7,500 LBS	2.20	16,500.00

CLASS 55

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623

16,500.00 **Total USD** 0.00 Tax Amount **Total USD** 16,500.00

**CA Registration No:** 

**APP. 0019 EXHIBIT B-12 COIM 000012** 

Page 1/1



-

286 Mantua Grove Road West Deptford, NJ 08066-1732 USA

Phone: 800-345-8380 Fax: 856-224-8599 **CREDIT** 

Invoice No. 21/SCM00194 PO No. 21/SIN03871/

 Invoice Date
 9/3/2021

 Due date
 9/3/2021

 Terms:
 Net 60 days

SJOBRANDS INC
JIM SJOBERG
PO BOX 8198
ENNIS, TX 75120
USA
C

C000566

Ship-to: ADAMS W&D INC. DIANA CARRIZALES 9838 EAST FREEWAY

HOUSTON, TX 77029

USA

Freight cost for Sjobrands to Adams - TQL - \$1250 / Pinnacle - \$1323 (1250 + 73 to clean their trailer as they made it a mess)

21/SIN03136 \$2.15 61 drums

21/SIN03871 \$2.25 50 drums \*

21/SIN03181 \$2.15 59 drums

Chicago, IL 60693-0623

21/SIN03363 \$2.15 51 drums \*

101 DRUMS CREDIT AT \$2.25 19 DRUMS CREDIT AT \$2.15

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 1 PLASTICIZERS			60,000	LBS	2.25	135,000.00
	FREIGHT CHA	RGE		1	EA	-2,573.00	-2,573.00
PRCADJ-DOM	FG IADJUST C DRUMS	REDIT PRIC	CE TO \$2.15 FOR 19	9,500	LBS	-0.10	-950.00

Please Remit To:

COIM USA, INC
62394 Collections Center Drive

Total USD
131,477.00

Tax Amount
0.00

Total USD
131,477.00

**CA Registration No:** 

APP. 0020 EXHIBIT B-13 COIM 000013

(Detail, aged as of October 11, 2021)

Aged Accounts Receivable -02736-E

Aged by document date. Customer: No.: C000566

No.	Name		Document	. <u></u> -		Aged Custome	er Balances		
Doc Date	Description	Туре	Number	Balance Due	Current	8 - 14 Days	15 - 21 Days	Over 21 Days	Doc. Curr.
C000566	SJOBRANDS INC		Phone No.	972-898-0577	Contact J	IIM SJOBERG			
					F	Payment Terms Co	ode	60DAYS	
5/10/2021	Order 21/SOR02851	Invoice	21/SIN02656	44,275.00	0.00	0.00	0.00	44,275.00	
5/21/2021	Order 21/SOR03017	Invoice	21/SIN02913	3,870.00	0.00	0.00	0.00	3,870.00	
5/21/2021	Order 21/SOR03058	Invoice	21/SIN02914	57,620.00	0.00	0.00	0.00	57,620.00	
6/1/2021	Order 21/SOR03059	Invoice	21/SIN03136	82,075.00	0.00	0.00	0.00	82,075.00	
6/3/2021	Order 21/SOR03062	Invoice	21/SIN03181	63,425.00	0.00	0.00	0.00	63,425.00	
6/11/2021	Order 21/SOR03261	Invoice	21/SIN03363	61,710.00	0.00	0.00	0.00	61,710.00	
6/18/2021	Order 21/SOR03586	Invoice	21/SIN03518	28,885.00	0.00	0.00	0.00	28,885.00	
6/21/2021	Order 21/SOR03737	Invoice	21/SIN03545	31,370.00	0.00	0.00	0.00	31,370.00	
6/25/2021	Order 21/SOR03946	Invoice	21/SIN03697	5,292.00	0.00	0.00	0.00	5,292.00	
7/2/2021	Order 21/SOR03718	Invoice	21/SIN03867	19,125.00	0.00	0.00	0.00	19,125.00	
7/2/2021	Order 21/SOR03793	Invoice	21/SIN03871	56,250.00	0.00	0.00	0.00	56,250.00	
7/6/2021	Return Order 21/SRO00065	Credit	21/SCM00166	-16,500.00	0.00	0.00	0.00	-16,500.00	
9/3/2021	Return Order 21/SRO00082	Credit	21/SCM00194	-131,477.00	0.00	0.00	0.00	-131,477.00	
C000566	Total Amount Due			305,920.00	0.00	0.00	0.00	305,920.00	
			Credit Limit:	400,000	0.00%	0.00%	0.00%	100.00%	6
	Report Total Amount Due (U	SD)		305,920.00	0.00	0.00	0.00	305,920.00	
					0.00%	0.00%	0.00%	100.009	6

Page 25 of 60

# UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS **DALLAS DIVISION**

Document 27

COIM USA, INC.,	}	
Plaintiff,	<b>)</b>	
v.	CIV	IL ACTION NO. 3:21-ev-02736-E
SJOBRAND, INC.,		
Defendant.	}	

#### DECLARATION OF JERROLD KULBACK

STATE OF NEW JERSEY	§
	§
COUNTY OF CAMDEN	§

- My name is Jerrold S. Kulback. I am fully competent to make this Declaration and, 1. by virtue of my position as a Partner at Archer & Greiner, P.C. and counsel for Plaintiff Coim USA, Inc., ("Coim"), I have personal knowledge of all facts stated herein, and state that they are all true and correct.
- I am an attorney duly licensed to practice law in the Commonwealth of 2. Pennsylvania and the State of New Jersey. I was admitted to the State Bar of Pennsylvania in 1999 and a member in good standing thereof. I was also admitted to the State Bar of New Jersey in 1999 and a member in good standing thereof. I was admitted to practice in the United States District Court for the Northern District of Texas pro hac vice for the purpose of this lawsuit.
- I have represented Coim in its dispute against SjoBrand, Inc. ("SjoBrand"), since 3. 2021, including with respect to pre-litigation matters and litigation.
- On August 30, 2021, I sent a letter to SjoBrand on behalf of Coim, advising that 4. SjoBrand purchased product from Coim and failed to pay for it in accordance with the agreement

PAGE 1

between the parties. The letter stated the then-outstanding balance of \$437,397.00 owed to Coim and attached a statement of the account. In the letter, Coim, demanded either immediate payment of \$437,397.00 or return of any unused product. Attached hereto as **Exhibit 1** is a true and correct copy of the demand letter I sent to SjoBrand, dated August 30, 2021.

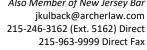
In accordance with 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct.

Executed on this 11th day of August, 2022.

JERROLD KULBACK



Also Member of New Jersev Bar



Archer & Greiner, P.C. Three Logan Square 1717 Arch Street, Suite 3500 Philadelphia, PA 19103-2739 215-963-3300 Main 215-963-9999 Fax www.archerlaw.com

August 30, 2021

# VIA EMAIL (lynn@sjobrand.com)

SjoBrand Inc. Attn: Lynn Webster, Vice President of Operations

Case 3:21-cv-02736-E

1701 Oak Grove Road Ennis, TX 75119

> Our client: COIM USA, Inc. Re:

> > Amount Due: \$437,397.00

Dear Mr. Webster:

Our firm is counsel to COIM USA, Inc. ("Coim") We have been advised that SjoBrand Inc. ("SjoBrand") has purchased product from Coim that it has failed to pay for in accordance with the agreement between the parties. There is presently a balance due of \$437,397.00. A statement of the account is attached, and copies of the invoices will be provided upon request.

We have also discovered that SjoBrand is presently facing financing difficulties. This is contrary to the express representations that were made to Coim regarding SjoBrand's alleged procurement of new contracts, and an ability to timely pay for the product ordered from Coim. Coim believes that these were intentional misrepresentations that were made in order to induce Coim to extend terms to SjoBrand, at a time that SjoBrand knew or had reason to know it would not be able to pay for the product being purchased. This amounts to fraud upon Coim.

By this letter, Coim demands either immediate payment of \$437,397.00, or, pursuant to the Uniform Commercial Code, return of any unused product (for which appropriate credit will be given) and payment of the balance. Failure to comply with this letter will result in a complaint being filed by Coim against SjoBrand along with any and all individuals at SjoBrand, including yourself, who defrauded Coim.

August 30, 2021 Page 2

Please contact me immediately to discuss how you intend to address this serious issue. Under the circumstances, your immediate attention to this matter is required. I strongly suggest that you consult with your own attorney.

This letter is sent in anticipation of litigation. All rights and remedies of Coim are reserved.

Very truly yours,

/s/ Jerrold Kulback

JERROLD S. KULBACK

JSK/md Encl.

cc. COIM USA, Inc.

221924657v1

APP. 0025 COIM 000016

Case 3:21-cv-02736-E Aged Accounts Receivable

COIM USA Inc.

Thursday, August 26, 2021 3:55 PM

Page 1
COIM\CLARK\_V

(Detail, aged as of August 26, 2021) Aged by transaction date.

No.	Name		Document			Aged Custom	er Balances	**********************	**
Trx Date	Description	Туре	Number	Balance Due	Current	31 - 60 Days	61 - 90 Days	Over 90 Days	Doc. Curr.
C000566	SJOBRANDS INC		Phone No.	972-898-0577	Contact	JIM SJOBERG			
*** Over Limi	t ***		*** This			Payment Terms Co	ode	60DAYS	
5/10/2021	Order 21/SOR02851	Invoice	21/SIN02656	44,275.00	0.00	0.00	0.00	44,275.00	
5/21/2021	Order 21/SOR03017	Invoice	21/SIN02913	3,870.00	0.00	0.00	0.00	3.870.00	
5/21/2021	Order 21/SOR03058	Invoice	21/SIN02914	57,620.00	0.00	0.00	0.00	57,620.00	
6/1/2021	Order 21/SOR03059	Invoice	21/SIN03136	82,075.00	0.00	0.00	82,075.00	0.00	
6/3/2021	Order 21/SOR03062	Invoice	21/SIN03181	63,425.00	0.00	0.00	63,425.00	0.00	
6/11/2021	Order 21/SOR03261	Invoice	21/SIN03363	61,710.00	0.00	0.00	61,710.00	0.00	
6/18/2021	Order 21/SOR03586	Invoice	21/SIN03518	28,885.00	0.00	0.00	28.885.00	0.00	
6/21/2021	Order 21/SOR03737	Invoice	21/SIN03545	31,370.00	0.00	0.00	31,370.00	0.00	
6/25/2021	Order 21/SOR03946	Invoice	21/SIN03697	5,292.00	0.00	0.00	5.292.00	0.00	
7/2/2021	Order 21/SOR03718	Invoice	21/SIN03867	19,125.00	0.00	19.125.00	0.00	0.00	
7/2/2021	Order 21/SOR03793	Invoice	21/SIN03871	56,250.00	0.00	56,250.00	0.00	0.00	
7/6/2021	Return Order 21/SRO00065	Credit	21/SCM00166	-16,500.00	0.00	-16,500.00	0.00	0.00	
C000566	Total Amount Due			437,397.00	0.00	58.875.00	272,757.00	105.765.00	
			Credit Limit	400,000	0.00%	13.46%	62.36%	24-18%	o
	Report Total Amount Due (US	SD)		437,397.00	0.00	58,875.00	272,757.00	105,765.00	
					0.00%	13.46%	62.36%	24.18%	ío

APP. 0026 COIM 000017

# UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

COIM USA, INC.,	§
	§
Plaintiff,	§
	§
V.	§ CIVIL ACTION NO. 3:21-cv-02736-E
	§
SJOBRAND, INC.,	§
	§
Defendant.	§

#### **DECLARATION OF OLEG NUDELMAN**

STATE OF TEXAS	§
	§
COUNTY OF DALLAS	§

- 1. My name is Oleg V. Nudelman. I am fully competent to make this Declaration and, by virtue of my position as a Partner at Thompson & Horton LLP and counsel for Plaintiff Coim USA, Inc. ("Coim"), I have personal knowledge of all facts stated herein, and state that they are all true and correct.
- 2. I am an attorney duly licensed to practice law in the State of Texas. I was admitted to the State Bar of Texas in 2016 and a member in good standing thereof. I have practiced law since 2009 and was previously licensed to practice law in Pennsylvania and New Jersey. I have also been admitted to practice law in the United States Court of Appeals for the Fifth Circuit and the United States District Court for the Northern District of Texas.
- 3. I have represented Coim in its lawsuit against SjoBrand, Inc. ("SjoBrand"), since October 2021, including with respect to discovery in this litigation.
- 4. On November 3, 2021, Coim filed this lawsuit to recover funds that are long overdue and owed for the goods it sold to SjoBrand.

5. SjoBrand answered the Complaint on December 17, 2021.

6. On May 25, 2022, Coim served SjoBrand with written discovery requests,

including Requests for Admissions, Interrogatories, and Requests for Production. Under the

Federal Rules of Civil Procedure, SjoBrand's deadline to respond to Coim's discovery requests

was June 24, 2022. Attached hereto as Exhibit 1 is a true and correct copy of Coim's Request for

Admissions to SjoBrand, dated May 25, 2022.

7. On June 22, 2022, counsel for SjoBrand requested an extension of time through

July 24, 2022 to respond to Coim's pending discovery requests. Coim agreed to this extension

request. Attached hereto as **Exhibit 2** is a true and correct copy of a June 22, 2022 email exchange,

on which I was copied, between counsel for Coim and SjoBrand confirming the extension of time

on SjoBrand's discovery responses through July 24, 2022.

8. Despite receiving the extension through July 24, 2022, SjoBrand failed to respond

to any of the discovery requests, including Coim's Request for Admissions, by that extended

deadline. SjoBrand did not request an additional extension of time to furnish discovery responses

or otherwise communicate with Coim with regard to them.

In accordance with 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing

is true and correct.

Executed on this 9th day of August, 2022.

**OLEG NUDELMAN** 

# IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

COIM USA, INC.,		
	Plaintiff,	
v.		Civil Action No. 3:21-cv-02736-E
SJOBRAND, INC.,		
	Defendant.	

# PLAINTIFF COIM USA, INC.'S FIRST REQUEST FOR ADMISSIONS TO DEFENDANT SJOBRAND, INC.

TO: Defendant, SjoBrand, Inc., by and through its attorneys of record Charles I. Murnane and Paul Hammer, Barron & Newburger, P.C., 7320 N. MoPac Expy, Suite 400, Austin, Texas 78731.

Please take notice that under Rules 26 and 36 of the Federal Rules of Civil Procedure, Plaintiff Coim USA, Inc. ("Coim") requests that you furnish responses to the following Request for Admissions, separately and fully, in writing and under oath, within 30 days after service in compliance with the Federal Rules of Civil Procedure.

# I. DEFINITIONS AND INSTRUCTIONS

- 1. To the extent provided by the Federal Rules of Civil Procedure, these discovery requests are intended to be continuing in nature. You are required to supplement your responses when appropriate or necessary.
- 2 Each of the matters of which an admission is requested shall be deemed admitted unless you either deny specifically the matters of which an admission is requested or set forth in detail the reasons why you cannot truthfully admit or deny these matters following reasonable inquiry.
- 3. When good faith requires that you qualify an answer or deny only a part of a matter, the answer must specify the part admitted and qualify or deny the rest.

PLAINTIFF COIM USA, INC.'S FIRST REQUEST FOR ADMISSIONS TO DEFENDANT SJOBRAND, INC. APP. 0029 **EXHIBIT D-1** 

- 4. You may assert lack of knowledge or information as a reason for failing to admit or deny only if you state that you have made reasonable inquiry and that the information you know or can readily obtain is insufficient to enable you to admit or deny.
- 5. The terms "Plaintiff" "or "Coim" shall mean Coim USA, Inc., including its employees, officers, directors, agents, and attorneys.
- 6. The terms "You," "Your," "SjoBrand," or "Defendant" shall mean SjoBrand, Inc., including its present and former employees, officers, directors, agents, and attorneys.
- 7. The term "Lawsuit" shall mean the lawsuit that Coim filed in the United States District Court for the Northern District of Texas, Dallas Division, Civil Action No. 3:21-cv-02736-E.
- 8. Unless otherwise noted, the term "Complaint" refers to "Plaintiff's Original Complaint," ECF No. 1 in the Lawsuit, dated November 3, 2021, and any subsequent amendments or supplements thereto.
- 9. The term "person" includes natural persons, corporations, partnerships, joint venturers, unincorporated associations, trusts, government entities and all other legal entities.
- 10. The term "communication" or "communicated" shall mean any oral or written utterance, gesture, notation, or statement of any nature whatsoever, by or to whomsoever made, including, but not limited to, correspondence, e-mails, text messages, voicemails or any other form of electronic utterance, conversations, dialogues, discussions, interviews, consultations, agreements, and other understandings, between two or more persons.
- 11. The term "document" shall be used in its broadest sense and mean written, printed, typed, recorded, electronic or graphic matter of every kind or description, both originals and copies, and all attachments and appendices thereto. This request includes all documents or materials available by computer disk, electronic mail, or any manner of computer file, storage or memory. If the information is kept in a computer or informational storage or retrieval system, the term also includes codes and programming instructions and other materials necessary to understand such systems. The term includes but is not limited to: calendars, checkbooks, agendas, agreements, analyses, bills, invoices, records of obligations and expenditures, corporate bylaws and charters, correspondence, electronic mail, diaries, files, legal documents, financial documents including balance sheets and profit and loss statements, letters, memoranda, recordings of telephone or inperson conferences, manuals, books, press releases, purchase orders, records, schedules, memos of interviews, evaluations, written reports of tests or experiments, public relations releases, telegrams, teletypes, work papers, drafts of documents, photographs, sound recordings, film, audio and video tapes, written materials posted on a password protected or private Internet site, text messages, instant messages, postings on social networking cites such as Facebook, Myspace, Twitter, and LinkedIn, and all other writings whose contents relate to the subject matter of the discovery request. Any electronic or magnetic data is to be produced, when available, in native electronic format.

PLAINTIFF COIM USA, INC.'S FIRST REQUEST FOR ADMISSIONS TO DEFENDANT SJOBRAND, INC.

- 12 The term "relating" or "related" shall mean consisting of, referring to, reflecting, supporting, prepared in connection with, used in preparation for, or being in any way legally, logically, or factually connected with the matter discussed.
- 13. The term "concerning" shall mean relating to, referring to, describing, evidencing, or constituting.
- Wherever the word "including" appears, the meaning intended is "including, but not limited to."
  - 15. The plural includes the singular and vice versa.
  - 16. The masculine includes the feminine and vice versa.
- 17. Unless otherwise requested, the relevant time period for these requests is January 1, 2021 to the present.

# II. REQUEST FOR ADMISSIONS

**REQUEST FOR ADMISSION NO. 1:** Admit that **Exhibit A** is a true and correct copy of the invoice for 20,500 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on May 10, 2021 for \$44,275.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 2:** Admit that You received the 20,500 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit A** that You purchased from Coim on May 10, 2021 for \$44,275.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 3:** Admit that You did not provide a notice of rejection for the 20,500 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit A** that You purchased from Coim on May 10, 2021 for \$44,275.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 4:** Admit that **Exhibit B** is a true and correct copy of the invoice for 1,800 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on May 21, 2021 for \$3,870.00.

#### **RESPONSE:**

 $PLAINTIFF\ COIM\ USA,\ Inc. 's\ First\ Request\ for\ Admissions\ to\ Defendant\ SjoBrand,\ Inc.$ 

**REQUEST FOR ADMISSION NO. 5:** Admit that You received the 1,800 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit B** that You purchased from Coim on May 21, 2021 for \$3,870.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 6:** Admit that You did not provide a notice of rejection for the 1,800 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit B** that You purchased from Coim on May 21, 2021 for \$3,870.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 7:** Admit that **Exhibit C** is a true and correct copy of the invoice for 26,800 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on May 21, 2021 for \$57,620.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 8:** Admit that You received the 26,800 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit C** that You purchased from Coim on May 21, 2021 for \$57,620.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 9:** Admit that You did not provide a notice of rejection for the 26,800 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit C** that You purchased from Coim on May 21, 2021 for \$57,620.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 10:** Admit that **Exhibit D** is a true and correct copy of the invoice for 38,000 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on June 1, 2021 for \$82,075.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 11:** Admit that You received the 38,000 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit D** that You purchased from Coim on June 1, 2021 for \$82,075.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 12:** Admit that You did not provide a notice of rejection for the 38,000 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit D** that You purchased from Coim on June 1, 2021 for \$82,075.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 13:** Admit that **Exhibit E** is a true and correct copy of the invoice for 29,500 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on June 3, 2021 for \$63,425.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 14:** Admit that You received the 29,500 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit E** that You purchased from Coim on June 3, 2021 for \$63,425.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 15:** Admit that You did not provide a notice of rejection for the 29,500 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit E** that You purchased from Coim on June 3, 2021 for \$63,425.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 16:** Admit that **Exhibit F** is a true and correct copy of the invoice for 28,200 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on June 11, 2021 for \$61,710.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 17:** Admit that You received the 28,200 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit F** that You purchased from Coim on June 11, 2021 for \$61,710.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 18:** Admit that You did not provide a notice of rejection for the 28,200 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit F** that You purchased from Coim on June 11, 2021 for \$61,710.00.

#### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 19:** Admit that **Exhibit G** is a true and correct copy of the invoice for 12,700 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on June 18, 2021 for \$28,885.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 20:** Admit that You received the 12,700 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit G** that You purchased from Coim on June 18, 2021 for \$28,885.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 21:** Admit that You did not provide a notice of rejection for the 12,700 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit G** that You purchased from Coim on June 18, 2021 for \$28,885.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 22:** Admit that **Exhibit H** is a true and correct copy of the invoice for 13,400 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on June 21, 2021 for \$31,370.00.

### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 23:** Admit that You received the 13,400 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit H** that You purchased from Coim on June 21, 2021 for \$31,370.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 24:** Admit that You did not provide a notice of rejection for the 13,400 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit H** that You purchased from Coim on June 21, 2021 for \$31,370.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 25:** Admit that **Exhibit I** is a true and correct copy of the invoice for 1,764 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on June 25, 2021 for \$5,292.00.

**REQUEST FOR ADMISSION NO. 26:** Admit that You received the 1,764 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit I** that You purchased from Coim on June 25, 2021 for \$5,292.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 27:** Admit that You did not provide a notice of rejection for the 1,764 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit I** that You purchased from Coim on June 25, 2021 for \$5,292.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 28:** Admit that **Exhibit J** is a true and correct copy of the invoice for 8,500 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on July 2, 2021 for \$19,125.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 29:** Admit that You received the 8,500 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit J** that You purchased from Coim on July 2, 2021 for \$19,125.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 30:** Admit that You did not provide a notice of rejection for the 8,500 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit J** that You purchased from Coim on July 2, 2021 for \$19,125.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 31:** Admit that **Exhibit K** is a true and correct copy of the invoice for 25,000 pounds of polyurethane prepolymers for cast elastomers that You purchased from Coim on July 2, 2021 for \$56,250.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 32:** Admit that You received the 25,000 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit K** that You purchased from Coim on July 2, 2021 for \$56,250.00.

**REQUEST FOR ADMISSION NO. 33:** Admit that You did not provide a notice of rejection for the 25,000 pounds of polyurethane prepolymers for cast elastomers referenced in **Exhibit K** that You purchased from Coim on July 2, 2021 for \$56,250.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 34:** Admit that, in total, Coim sold and delivered to You polyurethane prepolymers for cast elastomers valued at \$453,897.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 35:** Admit that, in total, You returned polyurethane prepolymers for cast elastomers valued at approximately \$147,977.00 to Coim.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 36:** Admit that, in total, You received a credit of \$147,977.00 for polyurethane prepolymers for cast elastomers returned to Coim.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 37:** Admit that SjoBrand has not paid Coim all balances due for the goods it has purchased and received.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 38:** Admit that SjoBrand is aware that money was owed to Coim for the goods it has purchased and received.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 39:** Admit that You owe Coim \$305,920.00 for goods that You purchased and received from Coim.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 40:** Admit that Coim furnished You with goods valued at \$453,897.00.

**REQUEST FOR ADMISSION NO. 41:** Admit that Coim charged You \$453,897.00 for the goods.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 42:** Admit that Coim expected to be paid for the goods furnished to You.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 43:** Admit that You accepted, used, and enjoyed the goods valued at \$453,897.00.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 44:** Admit that Coim owes no further obligation to SjoBrand.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 45:** Admit that SjoBrand is the only entity responsible for paying for the goods that SjoBrand purchased and received from Coim.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 46:** Admit that Lynn Webster served as Vice President of Operations for SjoBrand during the time period that SjoBrand ordered and received goods from Coim.

### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 47:** Admit that Melissa Webster currently serves as Operations Manager for SjoBrand and served in this role during the time period that SjoBrand ordered and received goods from Coim.

### **RESPONSE:**

**REQUEST FOR ADMISSION NO. 48:** Admit that Tina Guess served as Purchasing Manager for SjoBrand during the time period that SjoBrand ordered and received goods from Coim.

**REQUEST FOR ADMISSION NO. 49:** Admit that Jeff Sjoberg currently serves as Vice President of Sales for SjoBrand and served in this role during the time period that SjoBrand ordered and received goods from Coim.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 50:** Admit that **Exhibit L** is a true and correct copy of the letter dated August 30, 2021, that Coim presented to SjoBrand as a claim for payment.

# **RESPONSE:**

**REQUEST FOR ADMISSION NO. 51:** Admit that SjoBrand has not tendered payment to Coim for the just amount owed.

# **RESPONSE:**

PLAINTIFF COIM USA, INC.'S FIRST REQUEST FOR ADMISSIONS TO DEFENDANT SJOBRAND, INC.

# Respectfully submitted,

/s/ Oleg V. Nudelman
OLEG V. NUDELMAN
onudelman@thompsonhorton.com
Texas State Bar No. 24099473

KEISHA N. CRANE kcrane@thompsonhorton.com Texas State Bar No. 24100288

THOMPSON & HORTON LLP 500 North Akard Street, Suite 3150 Dallas, Texas 75201 (972) 853-5115 – Telephone (972) 692-8991 – Facsimile

JERROLD S. KULBACK
jkulback@archerlaw.com
Admitted Pro Hac Vice

ARCHER & GREINER, P.C. Three Logan Square, Suite 3500 1717 Arch Street Philadelphia, PA 19103 (215) 246-3162 – Telephone (215) 963-9999 – Facsimile

Attorneys for Plaintiff Coim USA, Inc

# **CERTIFICATE OF SERVICE**

The undersigned hereby certifies that a true and correct copy of this document has been served upon all parties via email on this 25th day of May, 2022.

Paul Hammer Charles Murnane Barron & Newburger PC 7320 N. MoPac Expwy., Suite 400 Austin, Texas 78731 phammer@bn-lawyers.com cmurnane@bn-lawyers.com

/s/ Oleg V. Nudelman
OLEG V. NUDELMAN

PLAINTIFF COIM USA, INC.'S FIRST REQUEST FOR ADMISSIONS TO DEFENDANT SJOBRAND, INC.



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

Invoice No. 21/SIN02656 SO No. 21/SOR02851 PO No. 20115 Invoice Date 5/10/2021

Due date 5/10/2021
Terms: 5/10/2021
Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC
JIM SJOBERG
PO BOX 8198
ENNIS, TX 75120
USA
C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT RECEIVING M-TH CLOSED FRIDAYS

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17	-85A 500 LB	DRUM	16,500.00	LBS	2.15	35,475.00
	PLASTICIZERS,	RESIN OR P	LASTIC				
			9210410654	16,500.00	LB		
G1895A0000-008	IMUTHANE® 18	IMUTHANE® 18-95A 500 LB DRUM			LBS	2.20	8,800.00
	PLASTICIZERS,	RESIN OR P	LASTIC				
			9210410799	4,000.00	LB		

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #

ACH ABA# SWIFT Code #

Total USD
Tax Amount

44,275.00

**Total USD** 

44,275.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

 Invoice No.
 21/SIN02913

 SO No.
 21/SOR03017

 PO No.
 201155 REL2

 Invoice Date
 5/21/2021

 Due date
 6/20/2021

 Terms:
 Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT RECEIVING M-TH CLOSED FRIDAYS

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
GGR4500000-008			CTIC	1,800.00 LBS	2.15	3,870.00
	PLASTICIZERS, I	RESIN OR PLA	STIC			
			9210560946	1,800.00 LB		
	CLASS 55					

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #

ACH ABA# SWIFT Code #

Total USD Tax Amount 3,870.00

**Total USD** 

3,870.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

 Invoice No.
 21/SIN02914

 SO No.
 21/SOR03058

 PO No.
 201158 REL1

 Invoice Date
 5/21/2021

 Due date
 6/20/2021

 Terms:
 Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119 USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

#### Comments:

COA TO ACCOMPANY SHIPMENT RECEIVING M-TH CLOSED FRIDAYS

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
GGR4500000-008	IMUCURE GR-45 PLASTICIZERS, I		STIC	1,800.00	LBS	2.15	3,870.00
			9210560946	1,800.00	LB		
	CLASS 55						
G1785A0000-008	IMUTHANE® 17-			25,000.00	) LBS	2.15	53,750.00
			9210510914	25,000.00	LB		

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #

Wire ABA#
ACH ABA#
SWIFT Code #

Total USD
Tax Amount

57,620.00

**Total USD** 

57,620.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

 Invoice No.
 21/SIN03136

 SO No.
 21/SOR03059

 PO No.
 201158 REL2

 Invoice Date
 6/1/2021

 Due date
 7/1/2021

 Terms:
 Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

#### Comments:

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17	7-85A 500 LB	DRUM	30,500.00	LBS	2.15	65,575.00
	PLASTICIZERS	, RESIN OR F	PLASTIC				
			9210510958	14,000.00 l	LB		
			9210510959	16,500.00 l	LB		
G1896A0000-008	IMUTHANE® 18	3-96A 500 LB	DRUM	7,500.00	LBS	2.20	16,500.00
	PLASTICIZERS	, RESIN OR F	PLASTIC				
			9201201996	7,500.00 l	LB		
	CLASS 55						

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #
Wire ABA#

ACH ABA# SWIFT Code #

Total USD
Tax Amount

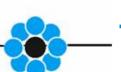
82,075.00

**Total USD** 

82,075.00



Phone: 800-345-8380 Fax: 856-224-8599



novacote flexpack®

Invoice No. 21/SIN03181 SO No. 21/SOR03062 PO No. 201159 Invoice Date 6/3/2021 Due date 7/3/2021

Delivery Terms: Prepaid FOB Destination Page 1

Net 30 days

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

Terms:

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17	_	29,500.00	LBS	2.15	63,425.00	
	T LAGITOIZEIRO,	TREGITY OTCT	9210510959	5,000.00	LB		
			9210510961	24,500.00	LB		

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #

ACH ABA# SWIFT Code #

Total USD
Tax Amount

63,425.00

Total USD

63,425.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

Invoice No. 21/SIN03363
SO No. 21/SOR03261
PO No. 201216
Invoice Date 6/11/2021
Due date 7/11/2021
Terms: Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

**Comments:** 

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
GGR4500000-008	IMUCURE GR-45 PLASTICIZERS, F		ASTIC	2,700.00	LBS	2.55	6,885.00
			9210460679	2,700.00	LB		
	CLASS 55						
G1785A0000-008	IMUTHANE® 17-8 PLASTICIZERS, F			25,500.00	LBS	2.15	54,825.00
			9210611086	25,500.00	LB		

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #
Wire ABA#

ACH ABA# SWIFT Code #

Total USD
Tax Amount

61,710.00

**Total USD** 

61,710.00



Phone: 800-345-8380 Fax: 856-224-8599



novacote flexpack®

 Invoice No.
 21/SIN03518

 SO No.
 21/SOR03586

 PO No.
 201216 REL2

 Invoice Date
 6/18/2021

 Due date
 7/18/2021

 Terms:
 Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity	U/M	Unit Price	Amount
GGR4500000-008	IMUCURE GR-45 PLASTICIZERS, F		ASTIC	2,700.00	LBS	2.55	6,885.00
	CLASS 55		9210661095	2,700.00	LB		
	CLASS 33						
G1895A0000-008	IMUTHANE® 18-9	95A 500 LB D	RUM	10,000.00	LBS	2.20	22,000.00
	PLASTICIZERS, F	RESIN OR PL	ASTIC				
			9210611092	10,000.00	LB		

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #
Wire ABA#
ACH ABA#

SWIFT Code #

Total USD
Tax Amount

28,885.00

Total USD

28,885.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

Invoice No. 21/SIN03545
SO No. 21/SOR03737
PO No. 210651
Invoice Date 6/21/2021
Due date 8/20/2021
Terms: Net 60 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120 USA

C000566

#### Comments:

COA TO ACCOMPANY SHIPMENT EMAIL INVOICES TO

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
G1895A0000-008	IMUTHANE® 18 PLASTICIZERS,		_	8,000.00 LBS	2.20	17,600.00
			9210611092	8,000.00 LB		
GGR4500000-008	IMUCURE GR-4 PLASTICIZERS,		LASTIC	5,400.00 LBS	2.55	13,770.00
			9210661095	5,400.00 LB		
	CLASS 55					

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #
Wire ABA#
ACH ABA#

SWIFT Code #

Total USD Tax Amount 31,370.00

**Total USD** 

31,370.00



Phone: 800-345-8380 Fax: 856-224-8599



 Invoice No.
 21/SIN03697

 SO No.
 21/SOR03946

 PO No.
 210654

 Invoice Date
 6/25/2021

 Due date
 8/24/2021

 Terms:
 Net 60 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

#### Comments:

COA TO ACCOMPANY SHIPMENT EMAIL INVOICES TO

Item No.	Description	DOT	Lot No.	Quantity U/N	M Unit Price	Amount
GR342LM000-200	IMUCIZER 342 L	M 441 LB DRUM		1,764.00 LBS	S 3.00	5,292.00
	PLASTICIZERS,	RESIN OR PLAS	TIC			
			221010028	1,764.00 LB		
	NMFC 149980	CLASS 55				

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #

ACH ABA# SWIFT Code #

**Total USD** Tax Amount 5,292.00

**Total USD** 

5,292.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

 Invoice No.
 21/SIN03867

 SO No.
 21/SOR03718

 PO No.
 201216 REL3

 Invoice Date
 7/2/2021

 Due date
 8/1/2021

 Terms:
 Net 30 days

Delivery Terms: Prepaid FOB Destination Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

Comments:

COA TO ACCOMPANY SHIPMENT

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17-85A 500 LB DRUM PLASTICIZERS, RESIN OR PLASTIC			8,500.00 LBS	2.25	19,125.00
	T LACTICIZEIXO,	INLOIN ON I LAC	9210611188	8,500.00 LB		

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623 Wire/ACH Instructions:
BANK OF AMERICA
Cherry Hill, NJ 08002
For the account of COIM USA, Inc.
Account #

ACH ABA# SWIFT Code #

Total USD
Tax Amount

19,125.00

**Total USD** 

19,125.00



Phone: 800-345-8380 Fax: 856-224-8599



# novacote flexpack®

Invoice No. 21/SIN03871 SO No. 21/SOR03793 PO No. 210651 REL2 Invoice Date 7/2/2021 Due date 8/31/2021 Terms: Net 60 days

Prepaid FOB Destination **Delivery Terms:** Page 1

Ship-to:

SJOBRANDS INC LYNN WEBSTER 1701 OAK GROVE ROAD

ENNIS, TX 75119

USA

# **INVOICE**

C000566

SJOBRANDS INC JIM SJOBERG PO BOX 8198 ENNIS, TX 75120

USA

#### Comments:

COA TO ACCOMPANY SHIPMENT **EMAIL INVOICES TO** 

Item No.	Description	DOT	Lot No.	Quantity U/M	Unit Price	Amount
G1785A0000-008	IMUTHANE® 17-85A 500 LB DRUM			25,000.00 LBS	2.25	56,250.00
	PLASTICIZERS	, RESIN OR P	LASTIC			
			9210611153	25,000.00 LB		

Please Remit To: COIM USA, INC 62394 Collections Center Drive Chicago, IL 60693-0623

Wire/ACH Instructions: BANK OF AMERICA Cherry Hill, NJ 08002 Account #

For the account of COIM USA, Inc. Wire ABA# ACH ABA# SWIFT Code #

**Total USD** 56,250.00 Tax Amount

**Total USD** 56,250.00



Also Member of New Jersey Bar jkulback@archerlaw.com 215-246-3162 (Ext. 5162) Direct 215-963-9999 Direct Fax

> Archer & Greiner, P.C. Three Logan Square 1717 Arch Street, Suite 3500 Philadelphia, PA 19103-2739 215-963-3300 Main 215-963-9999 Fax www.archerlaw.com

August 30, 2021

# VIA EMAIL (lynn@sjobrand.com)

SjoBrand Inc.

Attn: Lynn Webster, Vice President of Operations 1701 Oak Grove Road Ennis, TX 75119

> Our client: COIM USA, Inc. Re:

Amount Due: \$437,397.00

Dear Mr. Webster:

Our firm is counsel to COIM USA, Inc. ("Coim") We have been advised that SjoBrand Inc. ("SjoBrand") has purchased product from Coim that it has failed to pay for in accordance with the agreement between the parties. There is presently a balance due of \$437,397.00. A statement of the account is attached, and copies of the invoices will be provided upon request.

We have also discovered that SjoBrand is presently facing financing difficulties. This is contrary to the express representations that were made to Coim regarding SjoBrand's alleged procurement of new contracts, and an ability to timely pay for the product ordered from Coim. Coim believes that these were intentional misrepresentations that were made in order to induce Coim to extend terms to SjoBrand, at a time that SjoBrand knew or had reason to know it would not be able to pay for the product being purchased. This amounts to fraud upon Coim.

By this letter, Coim demands either immediate payment of \$437,397.00, or, pursuant to the Uniform Commercial Code, return of any unused product (for which appropriate credit will be given) and payment of the balance. Failure to comply with this letter will result in a complaint being filed by Coim against SjoBrand along with any and all individuals at SjoBrand, including yourself, who defrauded Coim.

August 30, 2021 Page 2

Please contact me immediately to discuss how you intend to address this serious issue. Under the circumstances, your immediate attention to this matter is required. I strongly suggest that you consult with your own attorney.

This letter is sent in anticipation of litigation. All rights and remedies of Coim are reserved.

Very truly yours,

/s/ Jerrold Kulback

JERROLD S. KULBACK

JSK/md Encl.

cc. COIM USA, Inc.

221924657v1

Aged Accounts Receivable

COIM USA Inc.

Thursday, August 26, 2021 3:55 PM

Page 1 COIM\CLARK\_V

(Detail, aged as of August 26, 2021)

Aged by transaction date.

No.	Name	Document				Aged Custome	er Balances	*************************	" D
Trx Date	Description	Туре	Number	Balance Due	Current	31 - 60 Days	61 - 90 Days	Over 90 Days	Doc. Curr.
C000566	SJOBRANDS INC		Phone No.	972-898-0577	Contact	JIM SJOBERG			
*** Over Limi	t ***		*** This			Payment Terms Co	ode	60DAYS	
5/10/2021	Order 21/SOR02851	Invoice	21/SIN02656	44,275.00	0.00	0.00	0.00	44,275.00	
5/21/2021	Order 21/SOR03017	Invoice	21/SIN02913	3,870.00	0.00	0.00	0.00	3.870.00	
5/21/2021	Order 21/SOR03058	Invoice	21/SIN02914	57,620.00	0.00	0.00	0.00	57,620.00	
6/1/2021	Order 21/SOR03059	Invoice	21/SIN03136	82,075.00	0.00	0.00	82,075.00	0.00	
6/3/2021	Order 21/SOR03062	Invoice	21/SIN03181	63,425.00	0.00	0.00	63,425.00	0.00	
6/11/2021	Order 21/SOR03261	Invoice	21/SIN03363	61,710.00	0.00	0.00	61,710.00	0.00	
6/18/2021	Order 21/SOR03586	Invoice	21/SIN03518	28,885.00	0.00	0.00	28.885.00	0.00	
6/21/2021	Order 21/SOR03737	Invoice	21/SIN03545	31,370.00	0.00	0.00	31,370.00	0.00	
6/25/2021	Order 21/SOR03946	Invoice	21/SIN03697	5,292.00	0.00	0.00	5.292.00	0.00	
7/2/2021	Order 21/SOR03718	Invoice	21/SIN03867	19,125.00	0.00	19.125.00	0.00	0.00	
7/2/2021	Order 21/SOR03793	Invoice	21/SIN03871	56,250.00	0.00	56,250.00	0.00	0.00	
7/6/2021	Return Order 21/SRO00065	Credit	21/SCM00166	-16,500.00	0.00	-16,500.00	0.00	0.00	
C000566	Total Amount Due			437,397.00	0.00	58.875.00	272,757.00	105.765.00	
			Credit Limit	400,000	0.00%	13.46%	62.36%	24.18%	0
	Report Total Amount Due (US	SD)		437,397.00	0.00	58,875.00	272,757.00	105,765.00	
					0.00%	13.46%	62.36%	24.189	6

From: Charles Murnane < CMurnane@bn-lawyers.com>

**Sent:** Wednesday, June 22, 2022 9:11 PM

**To:** Kulback, Jerrold S.

**Cc:** Leney, Douglas G.; Oleg Nudelman; Paul Hammer **Subject:** RE: COIM v. SJOBRAND - Docket No. 3:21-cv-2736-E

Jerry,

Thank you for speaking with me earlier today regarding the requested extension on responding to discovery as well as the case disposition. To confirm, defendant will now have until July 24, 2022 to respond to your client's discovery requests. Also to confirm, while I will still be involved in the case, Paul Hammer is the gentleman you should speak to with regards to discussing possible resolutions to this litigation, and the relative merits of the parties positions, as he is the one best placed to discuss such issues.

Thank you again for the courtesy of the extension, I do appreciate it.

Charles I. Murnane
Barron & Newburger, PC
7320 N. MoPac Expy., Suite 400
Austin, TX 78731
512.476.9103, x-213 | Office
512.731.5092 | Cell
512.279.0310 | Facsimile



#### cmurnane@bn-lawyers.com



PURSUANT TO DEPARTMENT OF TREASURY CIRCULAR 230, THIS ELECTRONIC MAIL AND ANY ATTACHMENT HERETO, IS NOT INTENDED OR WRITTEN TO BE USED, AND MAY NOT BE USED BY THE RECIPIENT, FOR THE PURPOSES OF AVOIDING ANY FEDERAL TAX PENALTY WHICH MAY BE ASSERTED. THIS ELECTRONIC MAIL MAY BE SUBJECT TO THE ATTORNEY-CLIENT PRIVILEGE OR THE ATTORNEY WORK PRODUCT PRIVILEGE OR OTHERWISE BE CONFIDENTIAL. ANY DISSEMINATION, COPYING OR USE OF THIS E-MAIL BY OR TO ANYONE OTHER THAN THE DESIGNATED AND INTENDED RECIPIENT(S) IS UNAUTHORIZED. IF YOU HAVE RECEIVED THIS MESSAGE IN ERROR, PLEASE DELETE IT FROM YOUR SYSTEM IMMEDIATELY.

From: Kulback, Jerrold S. <jkulback@archerlaw.com>

Sent: Wednesday, June 22, 2022 3:35 PM

To: Charles Murnane < CMurnane@bn-lawyers.com>

Cc: Leney, Douglas G. <dleney@archerlaw.com>; Oleg Nudelman <onudelman@thompsonhorton.com>

Subject: RE: COIM v. SJOBRAND - Docket No. 3:21-cv-2736-E

Charles – Please call me at your earliest convenience to discuss this request and the case in general. My cell phone is 609-220-1608. Thank you.

Jerry

#### Jerrold S. Kulback, Esq.

#### **PLEASE NOTE OUR NEW ADDRESS:**

Archer & Greiner P.C. 1025 Laurel Oak Road Voorhees, NJ 08043 856-673-3936 jkulback@archerlaw.com www.archerlaw.com

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From: Charles Murnane < CMurnane@bn-lawyers.com>

Sent: Wednesday, June 22, 2022 2:46 PM

To: Leney, Douglas G. <dleney@archerlaw.com>; Oleg Nudelman <onudelman@thompsonhorton.com>

Subject: COIM v. SJOBRAND - Docket No. 3:21-cv-2736-E

#### Counsel,

I am writing you to request a four-week extension of time for Defendant in the above-referenced case to respond to your client COIM's requests for production, requests for admissions, and interrogatories, from June 24, 2022 to July 22, 2022. I will of course be more than willing to grant an extension to your client when we propound our own discovery. I would appreciate the extension as I have unfortunately been out of the office for an extensive amount of time at the end of last month and this month due to a family medical emergency. An extension of time would also allow us to more fully answer your client's discovery requests at this time, as we are still investigating, and would hopefully avoid the need to amend our responses as a consequence.

Please let me know, and again, I would appreciate the courtesy.

Thank you,

Charles I. Murnane
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Case 3:21-cv-02736-E Document 27 Filed 08/12/22 Page 60 of 60 PageID 261 INFORMATION CONTAINED IN THIS E-MAIL TRANSMISSION IS PRIVILEGED AND CONFIDENTIAL. IF YOU ARE NOT THE INTENDED RECIPIENT OF THIS EMAIL, DO NOT READ, DISTRIBUTE OR REPRODUCE THIS TRANSMISSION (INCLUDING ANY ATTACHMENTS). IF YOU HAVE RECEIVED THIS E-MAIL IN ERROR, PLEASE IMMEDIATELY NOTIFY THE SENDER BY TELEPHONE OR EMAIL REPLY.